



STEP into success with a powerful partnership

Pivotree and Stibo Systems have established a longstanding partnership to optimize customer experience and drive growth in our clients' digital transformation initiatives. Focused on helping organizations maximize their return on investment in Stibo Systems solutions, Pivotree has mastered product, customer, and vendor domain implementations across multiple, diverse industries. We are Stibo Systems' longest-standing partner.

Why Pivotree

IMPLEMENTATION EASE

We deliver on time, on budget, and with little or no disruption to business as usual. Trust, transparency, and dependability drive all our initiatives.

EXPERT KNOWLEDGE

Our multidomain implementation experts include senior Stibo Systems practice leads with several years' collective experience in STEP deployments, MDM strategy experts, and PDX specialists.

PROFESSIONAL PRACTICE

Our unique blend of industry and platform knowledge helps clients draw maximum value from the Stibo Systems solutions we implement for them.

DATA MASTERY

With automation, multi-domain MDM, and a repertoire of tools and expertise for data extraction, normalization, and optimization, we enable clients to leverage a complete and holistic data ecosystem that they can use to master their data and make informed business decisions.

24/7 SUPPORT AND SERVICE

The journey doesn't end with the successful completion of a Stibo Systems STEP implementation. Our Managed Services team offers ongoing support services to ensure that our clients continue to derive value from and preserve their data management investment.

- **Infrastructure and Performance**

We take care of all aspects of an application's management and maintenance, including but not limited to deployment, configuration, monitoring, maintenance, upgrades, and troubleshooting.

- **User Experience**

We also provide end-users with technical support to address issues related to functionality. This may include resolving user-reported errors, answering user inquiries, and providing training to help users maximize the application's functions.

37 
active projects

166 
ongoing projects

200+ 
experts on board

100+ 
lifetime clients

4 
**Regional SI
of the Year Awards
(2019, 2020, 2022, 2023)**

10+ 
years of working
together

Beyond MDM: Value-Added Solutions Drive Growth and Scalability

Pivotree empowers clients to expand on Stibo Systems capabilities with strategic consulting and value-driven products and solutions. The goal? Ensuring our clients' data is error-free, complete and effectively managed; easing integration; providing complete visibility and control; and leveraging automation where possible to speed up time-to-market and reduce manual effort and intervention.

DATA STRATEGY

We help businesses develop an actionable data strategy and a practical roadmap to boost revenue while improving commerce performance and customer experience. We cover everything from business objectives and organization to processes, content, technology, governance and change management.

PIVOTREE SKU BUILD

Pivotree SKU Build delivers the product data you need to grow your digital channel revenue without the high cost of sourcing and enrichment. Powered by data experts and assisted by AI, SKU Build is a service that delivers high-quality channel ready SKUs rapidly and at scale, directly integrated with your commerce systems.

Data analysts deliver AI and ML-assisted product data transformation that eliminates product attribute gaps and inconsistencies from suppliers. SKU Build automatically classifies and enriches data to your specifications so that you can easily expand into additional categories and markets.

This automated service saves time and internal effort by delivering high-quality SKU and attribute data directly to your Product Information Management (PIM), Master Data Management (MDM), and eCommerce systems. This helps you to seamlessly add new products and suppliers to grow your business faster without increasing staff workload. You gain unlimited scalability to reduce time to market while eliminating the need for data acquisition and curation processes, and vendor portals in the PIM.

- Improve category revenue and conversion rates with frictionless data onboarding.
- Accelerate time to market for new SKUs with fast, integrated channel-ready data.
- Reduce costs and risk with consistent, accurate product data.

Some of Our Customers:



McNAUGHTON-McKAY
ELECTRIC COMPANY



Find Out More About Our Partnership with Stibo Systems

Get in touch:
1-877-767-5577
sales@pivotree.com
pivotree.com



Pivotree, a leader in frictionless commerce, strategizes, designs, builds, and manages digital Commerce, Data Management, and Supply Chain solutions for over 200 major retailers and branded manufacturers globally. With a portfolio of digital products as well as managed and professional services, Pivotree provides businesses of all sizes with true end-to-end solutions.